



CITY OF DURHAM | NORTH CAROLINA

**Date:** November 4, 2013

**To:** Thomas J. Bonfield, City Manager

**Through:** Wanda S. Page, Deputy City Manager

**From:** David Boyd, Finance Director  
Lynette McRae, Purchasing Supervisor

**Subject:** Bid Report – October 2013

**Recommendation**

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of October 2013.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

**1. Bid: Panasonic Projector System**

**Purpose of Bid:** To furnish the Solid Waste Department with a projector system for the Auditorium.

**Comments:** Custom Light and Sound was deemed non-responsive due to not bidding on all parts and repair cost upgrades. The system being installed will allow upgrades to include a closed circuit tv loop, recording capability and remote access for via live stream.

**Opened:** August 21, 2013

<b>Bidders:</b>	Custom Light and Sound	(non-responsive)	\$16,532.53
	Durham, NC		
	All Pro Sound	*	\$16,691.23
	Pensacola, FL		

\*Awarded based on:        Low Bid       X       Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	89		# Black Males	5	8%
Total # Females	8	10%	# White Males	67	70%
Total # Males	81	90%	# Other Males	9	12%
			# Black Females	0	0%
			# White Females	8	10%
			# Other Females	0	0%

**2. Bid: Handheld Tracking Units**

Purpose of Bid: To provide the Solid Waste Department with handheld tracking units with batteries and accessories.

Comments: Logic Concepts is the sole authorized distributor for these units.

7 units @ \$1,746.86

Opened: September 27, 2013

Bidders: Logic Concepts LLC \* \$12,325.02  
Greenville, SC

\*Awarded based on:        Low Bid       X       Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	3		# Black Males	1	33%
Total # Females	0	0%	# White Males	2	67%
Total # Males	3	100%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	0	0%
			# Other Females	0	0%

**3. Bid: Water Meter Registers**

Purpose of Bid: To provide Water Management/Distribution Collections with replacement 5/8 water meter registers, as part of the residential water meter replacement program.

Comments: 144 @ \$185.00 each

Opened: October 3, 2013

Bidders:	HD Supply Waterworks, Inc.	* \$26,640.00
	Morrisville, NC	
	Garcorp Inc.	\$28,512.00
	Durham, NC	
	Neptune Technology Group, Inc.	\$30,312.00
	Tallassee, AL	

\*Awarded based on:   X   Low Bid            Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	15		# Black Males	3	20%
Total # Females	1	7%	# White Males	11	73%
Total # Males	14	93%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	7%
			# Other Females	0	0%

4. **Bid:** **Contract Extension - Term Contract for Pipe Patch Repair Kits**

Purpose of Bid: To provide Water & Sewer Maintenance with pipe and joint repair sealing kits.

Comments: Ultratech Water Resources has agreed to extend the contract for an additional (12) months with no price increase.

Opened: July 28, 2011

Bidders:	Ultratech Water Resources, Inc.	* \$107,160.00
	Shelby, NC	
	FN at Ballston Spa, LLC	\$116,060.00
	Rochester, NY	
	Buchanan Sales, LLC	\$124,150.00
	Kennesaw, GA	

\*Awarded based on:   X   Low Bid                       Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	3		# Black Males	0	0%
Total # Females	1	33%	# White Males	2	67%
Total # Males	2	67%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	33%
			# Other Females	0	0%

5. **Bid:** **Taser International Stun Gun Training Equipment and Ammunition**

Purpose of Bid: To provide the Durham Police Department with Taser stun gun training equipment and ammunition.

Comments: Lawmen's Safety Supply is the sole authorized regional Police distributor for the Taser International brand of stun guns, accessories, and ammunition.

Opened: October 10, 2013

Bidders: Lawmen's Safety Supply, Inc. \* \$33,065.81  
Charlotte, NC

\*Awarded based on:        Low Bid       X       Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	26		# Black Males	1	4%
Total # Females	13	50%	# White Males	12	46%
Total # Males	13	50%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	13	50%
			# Other Females	0	0%

6. **Bid:** **Asphalt Tank Removal**

Purpose of Bid: Tank removal, demolition, disposal and restoration to the asphalt tank at the Public Works Facility.

Comments: General Services handled this bid. EPS of Vermont did not meet the specifications required for this tank removal.

Opened: October 14, 2013

Bidders:	EPS of Vermont	(non-responsive)	\$21,934.00
	Raleigh, NC		
	EMS Environmental	*	\$25,340.20
	Durham, NC		
	Clean Harbors Environmental		\$33,250.00
	Reidsville, NC		

\*Awarded based on: \_\_\_\_\_ Low Bid \_\_\_\_\_ X Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	7		# Black Males	0	0%
Total # Females	1	14%	# White Males	6	86%
Total # Males	6	86%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	14%
			# Other Females	0	0%

**7. Bid: Underground Piercing Tools**

Purpose of Bid: To provide the Public Works Department with tools used in their daily operations to install water and sewer lines.

Comments: Ditch Witch is the regional distributor of these tools.

Opened: October 24, 2013

Bidders:	Ditch Witch of the Carolinas	*	\$14,470.97
	Garner, NC		

\*Awarded based on: \_\_\_\_\_ Low Bid \_\_\_\_\_ X Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	31		# Black Males	0	0%
Total # Females	7	23%	# White Males	24	77%
Total # Males	24	77%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	7	23%
			# Other Females	0	0%

8. **Bid:** **DATA Bus Shelters**

Purpose of Bid: To provide Transportation/DATA with Bus Shelters

Comments: Decamil was considered non-responsive due to not meeting NC DOT requirements.

11 each @ \$7,250.00

Opened: September 18, 2013

Bidders:	Decamil	(non-responsive)	\$64,357.59
	Orlando, FL		
	Brasco International	*	\$79,750.00
	Madison Heights, MI		
	Tolar Mfg.		\$93,995.00
	Corona, CA		
	Duo-Gard Industries		\$96,151.00
	Canton, MI		
	Daytech Ltd		\$99,726.00
	Toronto, CN		

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	77		# Black Males	16	23%
Total # Females	8	15%	# White Males	46	50%
Total # Males	69	85%	# Other Males	7	12%
			# Black Females	6	10%
			# White Females	0	0%
			# Other Females	2	5%

9. **Bid:** **Term Contract for Police Body Armor**

Purpose of Bid: To provide the Police Department with a term contract for Police Body Armor.

Comments:

Opened: September 17, 2013

Bidders:	Lawmen's Safety Supply, Inc.	* \$ 98,095.50
	Charlotte, NC	
	Dana Safety Supply	\$104,565.22
	Greensboro, NC	
	American Uniforms	\$106,803.21
	Fayetteville, NC	
	Galls, LLC	\$106,932.00
	Lexington, KY	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	26		# Black Males	1	4%
Total # Females	13	50%	# White Males	12	46%
Total # Males	13	50%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	13	50%
			# Other Females	0	0%

The Small Disadvantaged Business Enterprise data base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (\*).